

# Cookies Count



Every year, Girl Scouts across the country sell Girl Scout Cookies as a fun way to support their projects and activities. It's a great way to learn new things—how to get along with people, work with a team, set goals, and improve your math skills. Girl Scout Cookies taste good and lots of people buy them. Your leader will help you with the cookie sale, and remember:

1. You must have permission from a parent or guardian.
2. Your parent or guardian must always know where you are when you are helping with the cookie sale.
3. You must always have an adult with you when you sell Girl Scout Cookies.
4. You must not sell Girl Scout Cookies over the Internet, but you may e-mail friends and family to let them know about the sale.

## 1. Setting Goals

Did you ever wish you could win a prize for being the best at something? Or buy someone a special birthday present? Or get an "A" in school? Most of the time, there are ways to reach your goal. Making plans is important.

With your Girl Scout friends, set some goals for things you would like to do. It could be having a holiday party, going on a picnic, having enough money to go on a special trip, or having money for a service project.

With the help of your leader, think of the things your troop or group would like to do and make some plans.

- How much would it cost?
- How would you get there?
- Who would help?
- How will the cookie sale help you reach your goals?

## Try It!

## 2. Good Manners

Good manners, including being polite and always saying “please” and “thank you,” are an important part of selling Girl Scout Cookies. Decide how you and your friends can practice good manners. You might even write thank-you notes from the whole troop.

Dear Mr. Smith:

Thank you for buying 10 boxes of Girl Scout Cookies for your son's party. We are saving for a trip to the 4-H farm. The money will help a lot.

Sincerely,

The Brownie Girl Scouts  
from Troop 404

## 3. Being a Good Friend or Neighbor

Girl Scouts try to be helpful and kind to their friends and neighbors. Think about ways to help others through the cookie sale. For example, set aside some of the troop money to buy boxes of cookies and give them to someone as a present, perhaps a child who is sick or a senior citizen who is celebrating a birthday. This may also be an opportunity to spend time with someone who would enjoy some company.

## 4. Fun with Change

If you are going to buy or sell something, you need to know how to make change. Find out how much a box of Girl Scout Cookies costs. Ask your leader or another adult to help you learn about counting money. How many pennies are in a dollar? How many nickels and dimes? How many quarters? Practice buying and selling cookies and making change.

## 5. Fun on the Job

There are lots of jobs connected with buying and selling cookies and other products. Find out about some of them by taking a little trip around the neighborhood with your leader or another adult. Stop by a bakery to see how cookies are made. Go to a supermarket to find out how products are displayed. Visit a store and ask a salesperson to explain her job.

## 6. Cookie Talk

Practice what you would say to a customer (the person who is doing the buying). What would you say about the cookies? Do you know what they taste like and how much they cost? Be able to tell the customer what your troop or group plans to do with the money earned from the boxes of cookies that are sold and some of the other special things Girl Scouts do.